GP.Bullhound

presents

NORTHERN TECH *Awards*

2019

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TOP 100 FASTEST GROWING TECHNOLOGY COMPANIES
in the North

28 MARCH 2019 / ALBERT HALL / **MANCHESTER**

A WELCOME MESSAGE

from

HUGH CAMPBELL

Managing Partner, GP Bullhound

A very warm welcome to the Northern Tech Awards 2019. Thank you for joining us in Manchester this evening as we return to the city that hosted the very first event ceremony five years ago.

It has been another positive year for Northern tech, as the wider world increasingly wakes up to the blend of talent and innovation we have in this diverse and tenacious region. We have seen significant funding rounds and huge acquisitions, and some of the North's biggest names have continued to grow as they go from strength to strength.

Our host city tonight is currently enjoying a surge in tech activity. Big-name corporations are moving into Manchester, homegrown successes are developing nicely, and there's a fertile start-up scene providing great potential for the future.

While the specifics vary from city to city, the overall story of Northern tech is one of increasing confidence, growth, and success.

However, even the most optimistic analyst would concede that there are challenging times on the horizon. Depending on who you ask, this will either be a major problem for tech in the UK, or a just a minor blip and an opportunity to be seized.

Whatever happens to the economy though, such times are an opportunity for us as individuals in the sector to think about why we do what we do. Technology will continue to change the world regardless of what else is happening. If being part of that is in our DNA, we'll have the strength to ride out any bad times while building positively towards more good times.

I would like to thank all the companies that applied for tonight's awards. Regardless of who wins, the high quality and quantity of the entrants reflects a thriving technology sector across the North, and for that you should all be proud.

Tonight we will unveil the 100 fastest growing companies of the year. Our esteemed judges have had a difficult job picking seven of these companies to win special awards, including the Overall Judges' Award, recognising the company with the highest achievements for growth, innovation, international success, and leadership.

Our charity tonight is Founders4Schools. Its mission is to inspire students and prepare them for the rapidly changing world of work. It does this by facilitating encounters between business leaders and students across the UK. The Founders4Schools team does important work, and I hope you'll support them. You will find their QR Code within this brochure and also on your table, so please give generously.

I would like to thank our sponsors tonight for helping to make this not-for-profit event possible. Some are newcomers and some are returning to support us again; they are all very much appreciated: Barclays; ECI; Squire Patton Boggs; Mobica; OBI;

Pareto Law; Aquiline; Berenberg; Frazer John Recruitment; Inflexion; London Stock Exchange, and Mercia Technologies.

Finally, a sincere thank you to our media partners Sevenhills and Insider Media. Their work in marketing and covering tonight's event is a crucial factor in its success. I would also like to thank Missile Digital for the film and Draw & Code for their animation work.

Aside from the awards that will be handed out, the great value of tonight's event is bringing you all together in the same room. It is rare that such an esteemed and accomplished group have the opportunity to spend time together. Please make the most of it and connect with new people. The fresh perspectives we leave with tonight will help us all embrace new ideas and opportunities, whatever the future holds.

Hugh Campbell

Top 100 RANKING

RANK #	COMPANY NAME	HQ LOCATION	SECTOR	GROWTH RATE %*	COMPANY PROFILE
1	Wejo	Chester	Software	128.2%	Wejo is a leading connected vehicle data marketplace.
2	In Touch Networks	Manchester	Ecommerce Marketplaces	127.7%	In Touch Networks is an online network for board level professionals.
3	Matillion	Manchester	Digital Services	124%	Matillion is a leading provider of data transformation for cloud data warehouses.
4	Fruugo.com	Ulverston	Ecommerce Marketplaces	119%	Fruugo is an global online marketplace, operating across 32 countries, offering products from over a 1000 retailers around the world.
5	Lockwood Publishing	Nottingham	Entertainment	111%	Lockwood is an independent game studio, best known for Avakin Life, a 3D virtual world.
6	Hyperdrive Innovation	Sunderland	Hardware	96%	Hyperdrive Innovation develops performance energy systems to help companies electrifiy their fleets of vehicles.
7	Giacom	Hull	Ecommerce Marketplaces	95%	Giacom provides a cloud marketplace for IT resellers.
8	SoPost	Newcastle	Software	91%	SoPost is a product sampling platform, helping brand partners get physical trial products into consumers' hands.
9	Volcanic	Stockport	Software	89%	Volcanic is a leading global provider of recruitment technology software.
10	BigChange	Leeds	Software	77%	BigChange provides a mobile workforce management platform.
11	Meetupcall	Doncaster	Software	73%	Meetupcall is one of the leading conference call providers in the world.
12	ENSEK	Nottingham	Software	72%	ENSEK provides tailored solution platforms and managed services within the UK energy market.
13	Celerity	Preston	Digital Services	71%	Celerity provide IT infrastructure solutions and managed service offerings across the private and public sector.
14	Looking4.com	Leeds	Ecommerce Marketplaces	71%	Looking4.com is a global price comparison and booking site for airport parking and transfers.
15	Sentric Music Group	Liverpool	Entertainment	71%	Sentric Music Group provide publishing admin technology for the music industry.
16	Twinkl	Sheffield	Ecommerce Marketplaces	62%	Twinkl is a leading publisher of digital teaching materials for schools.
17	SmartSearch	Leeds	Fintech	60%	SmartSearch is a regulation tech company who specialise in Anti Money Laundering verifications.

Top 100 RANKING

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18	**Pharmacy2U**	Leeds	Ecommerce Marketplaces	59%	Pharmacy2U is the UK's largest online pharmacy.
19	**Crisp Thinking**	Leeds	Software	58%	Crisp is a cutting-edge social media issue detection and crisis monitoring firm.
20	**Radio.co**	Manchester	Entertainment	58%	Radio.co is a radio station management software platform.
21	**Ecometrica**	Edinburgh	Software	56%	Ecometrica is the global leader in downstream space information solutions.
22	**DeltaDNA**	Edinburgh	Software	55%	DeltaDNA is a data science company that works with top global video game publishers to boost the monetisation of their products.
23	**Godel Technologies**	Manchester	Digital Services	53%	Godel Technologies is an agile nearshore software development company.
24	**Vapour Cloud**	Halifax	Digital Services	52%	Vapour Cloud is a cloud-first, digital transformation specialist delivering secure voice, video, storage and network connectivity services.
25	**Cubic Motion**	Manchester	Entertainment	52%	Cubic Motion creates and deploys real-time model-based computer vision and digital animation technology.
26	**Atlas Cloud**	Newcastle Upon Tyne	Digital Services	51%	Atlas Coud offer cloud hosting and managed IT solutions.
27	**TVSquared**	Edinburgh	Software	51%	TVSquared is a leader in TV attribution, providing real-time TV analytics to help brands or agencies increase ROI and proactively improve the performance of TV advertising campaigns.
28	**Peak AI**	Manchester	Software	51%	Peak AI is a subscription service that uses AI to drive data analytics.
29	**Praesto Consulting**	Darlington	Digital Services	46%	Praesto Consulting offers IT consultancy to multinational corporations, including 10 of the FTSE 100.
30	**Cloud Technology Solutions**	Manchester	Digital Services	46%	Cloud Technology Solutions (CTS) is the largest dedicated Google Cloud practice in Europe and one of the world's leading cloud transformation experts.
31	**Partnerize**	Newcastle Upon Tyne	Software	45%	Partnerize is a provider of partner marketing software solutions for global brands.
32	**6B Digital**	Wakefield	Digital Services	44%	6B Digital deal in all aspects of digital technology, from bespoke business systems right through to web and app design and development.
33	**CurrentBody.com**	Manchester	Ecommerce Marketplaces	44%	CurrentBody.com specialise in beauty tech products for consumers to use at home.
34	**Purple WiFi**	Manchester	Software	43%	Purple WiFi is the global leader in WiFi analytics for application in automated personalised marketing.

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35	Uinsure	Manchester	Fintech	43%	Uinsure is one of the market leading general insurance technology providers.
36	rradar	Hull	Software	42%	rradar is a specialist litigation and commercial law firm that uses digital tools to reduce legal risk.
37	CMSPI	Manchester	Software	42%	CMSPI is an independent, global payments consultancy that helps to improve payments arrangements, reduce costs and implement innovative solutions.
38	Chameleon Technology	Harrogate	Hardware	42%	Chameleon is an energy technology company that provides real-time smart meter data and insights through in-home displays.
38	Syrenis	Daresbury	Software	39%	Syrenis is a software comany specialising in personal information management and stakeholder engagement.
40	Hedgehog Lab	Newcastle Upon Tyne	Digital Services	39%	Hedgehog Lab designs and develops apps for mobile, tablets and wearables.
41	BCN Group	Manchester	Digital Services	36%	BCN provide managed IT support, technical and cloud services to SME, public sector and enterprise organisations.
42	Evoke Creative	Wirral	Hardware	36%	Evoke design and manufacture interactive digital solutions for major blue-chip clients.
43	The Hut Group	Manchester	Ecommerce Marketplaces	35%	The Hut Group is an international technology company, focused on world-leading eCommerce in the beauty and wellbeing sectors.
44	Sykes Cottages	Chester	Ecommerce Marketplaces	35%	Sykes Cottages is the UK's leading and fastest-growing independent holiday cottage provider.
45	MTech IT Solutions	Leeds	Digital Services	35%	MTEch is an IT services and development company.
46	CTS (Converge TS)	Daresbury	Digital Services	34%	CTS provide cloud infrastructure to law firms and the legal services market.
47	Resulting	Manchester	Digital Services	33%	Resulting IT is a SAP consultancy with a focus on business-side advice and self-sufficiency for companies with complex IT solutions.
48	BTL Group	Shipley	Software	33%	BTL Group is a global provider of assessment technology and services trusted by some of the world's highest profile providers of high-stakes assessments.
49	r2c Online	Sheffield	Software	33%	r2c Online is the market-leading fleet and workshop management platform.
50	Techbuyer	Harrogate	Hardware	32%	Techbuyer is a global leader in the buying, refurbishing and selling of enterprise IT hardware.
51	ProofID	Manchester	Digital Services	32%	ProofID designs, develops and manages identity and access manaagement services for clients.

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52	The Technology Group	Leeds	Digital Services	32%	The Technology Group is a telecommunications provider in Leeds.
53	Better2Know	Lancaster	Ecommerce Marketplaces	31%	Better2Know is the world's leading private provider of sexual health testing services.
54	Answer Digital	Leeds	Digital Services	31%	Answer Digital designs and develops software for large corporate clients as well as the NHS.
55	Firefish Software	Glasgow	Software	30%	Firefish assist recruiters to achieve maximum placements through their predictive engagement engine.
56	InVentry	Leed	Software	30%	InVentry is a pioneer of sign in and visitor management systems and is trusted by more than 5,000 organisations.
57	Parallax	Leeds	Digital Services	29%	Parallax is a digital agency which has led digital projects for clients such as Unilever, NHS and UEFA.
58	Mobysoft	Manchester	Software	29%	Mobysoft's social housing software helps landlords protect and maximise revenues, mitigate welfare reform and embed efficiencies.
59	Sonocent	Leeds	Software	28%	Sonocent is a audio note taking software used by hundreds of thousands of students.
60	TribePad	Sheffield	Software	28%	TribePad is a specialist recruitment software provider, offering applicant tracking system, onboarding, video interviewing and job board solutions.
61	Parcel2Go	Bolton	Ecommerce Marketplaces	27%	Parcel2go is the market leading parcel delivery comparison site.
62	Bluetree Group	Rotheram	Ecommerce Marketplaces	27%	Bluetree Group is the market leader in online print providing a variety of products from business cards to stickers and roller banners to booklets.
63	Advancery	Bradford	Digital Services	27%	Advancery is a managed service provider that incorporates cloud, virtualisation and system consultancy.
64	Nexus Vehicle Rental	Leeds	Software	27%	Nexus Vehicle Rental connects businesses to the UK's largest vehicle supply chain through its pioneering online rental management portal.
65	Elite Group	Chorley	Digital Services	27%	Elite Group is a specialist retailer in bespoke business IT, telecoms and unified communications solutions.
66	IEG4	Alderley Edge	Software	27%	IEG4 provide cloud-based digital solutions for both the local authority and health markets.
67	SoConnect	Newtown St Boswells	Digital Services	27%	SoConnect is a cloud managed IT services company that provide SMEs with simple, easily-accessible IT and communication applications.
68	Waterstons	Durham	Digital Services	27%	Watersons is an IT consultancy firm with a team of over 160 specialist IT advisors.

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69	e-days Absence Management	Nottingham	Software	26%	e-days is a global system for staff leave tracking and absence management.
70	Virtual College	Ilkley	Software	26%	Virtual College is a online learning platform with over 3 million users.
71	Aspire Technology Solutions	Gateshead	Digital Services	26%	Aspire Technology Solutions is an end-to-end technology solutions company, offering true 24/7 dedicated technology support services.
72	Zest4	Wilmslow	Digital Services	25%	Zest4 is a technology house providing innovative IoT (internet of things) & M2M (machine to machine) technology and mobile solutions.
73	musicMagpie	Manchester	Ecommerce Marketplaces	22%	musicMagpie is a leading re-commerce business giving consumers a quick, free and easy way to sell their unwanted consumer electronics and physical media items, such as CDs, DVDs, games and books.
74	Panintelligence	Leeds	Software	22%	Panintelligence is a Business Intelligence/analytics software vendor selling data visualisation software.
75	Fleetondemand	Bradford	Software	22%	Fleetondemand is a provider of enterprise cloud technology applications to vehicle leasing, rental and automotive service providers.
76	Vaioni Group	Salford	Digital Services	21%	Vaioni Group provides mission critical internet connectivity and MPLS Solutions to businesses throughout the UK.
77	Evolution Funding	Chesterfield	Fintech	21%	Evolution Funding is a leading automotive funding and retailing group.
78	Radius Payment Solutions	Crewe	Fintech	21%	Radius Payment Solutions is a payment and fleet services provider.
79	Concorde Technology Group	Wakefield	Digital Services	20%	Concorde Technology Group is a leading technology services, solutions and support provider.
80	Ripe Thinking	Manchester	Fintech	20%	Ripe Thinking is a niche Insurtech company, offering products predominantly in the sports and leisure fields.
81	Jobtrain	Altrincham	Software	20%	Jobtrain is an application tracking software used by recruitment companies and corporate clients.
82	SITS Group	Cramlington	Digital Services	20%	SITS Group specialise in delivering end to end infrastructure solutions from the inception and design phase, through delivery and ongoing support.
83	Vision Techniques	Blackburn	Hardware	20%	Visition Techniques design and manufacturer innovative vehicle safety cameras and security solutions.
84	Mediaworks	Gateshead	Digital Services	19%	Mediaworks is a dynamic digital marketing agency.

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85	**MPP Global**	Warrington	Software	19%	MPP Global is a subscriber management and billing platform used by blue-chip clients in the Media sector.
86	**AccessPay**	Manchester	Fintech	19%	AccessPay allows back-office finance systems, bank accounts and pament networks to intergrate together.
87	**ProVu Communications**	Huddersfield	Digital Services	19%	ProVu is the UK's leading business-to-business distributor of VoIP (Voice over Internet Protocol) hardware.
88	**AirAngel**	Warrington	Software	18%	AirAngel provide WiFi services to the world's leading brands in leisure, hospitality, retail, sports arenas, and event and exhibition spaces.
89	**Travel Counsellors**	Manchester	Ecommerce Marketplaces	18%	Travel Counsellors is a tech-enabled global travel company.
90	**ZeroLight**	Newcastle upon Tyne	Software	17%	ZeroLight is a provider of AR software for a range of automotive companies including Lamborghini, Audi and Porsche.
91	**NGC Network Services**	Wakefield	Digital Services	17%	NGC Networks is a business communications specialist providing cost effective telecommunications and connectivity solutions for businesses.
92	**UKFast**	Manchester	Digital Services	16%	UKFast supplies dedicated server hosting, critical application hosting and cloud hosting solutions to the private and public sector.
93	**Mitrefinch**	York	Software	15%	Mitrefinch provide cutting edge workforce management solutions to over 7,500 organisations across the globe.
94	**Incremental Group**	Glasgow	Digital Services	15%	Incremental provide Microsoft Dynamics, Intelligence, Cloud, applications and consultancy services.
95	**The Lead Agency**	Liverpool	Digital Services	15%	The Lead Agency is a digital marketing company that creates opportunities through intelligent targeting and proprietary lead technology.
96	**Visualsoft**	Stockton-On-Tees	Software	14%	Visualsoft is an eCommerce platform and digital marketing business.
97	**Venture Stream**	Newcastle upon Tyne	Digital Services	13%	Venture Stream is a full-service agency specialising in digital marketing and e-commerce ventures.
98	**Hiring Hub**	Manchester	Ecommerce Marketplaces	12%	Hiring Hub is a recruitment agency marketplace that helps companies find and work with specialist recruitment agencies.
99	**Fabric IT**	Macclesfield	Digital Services	12%	Fabric IT is the North West's leading Microsoft Dynamics and business IT support provider.
100	**Eque2**	Manchester	Software	11%	Eque2 is provider of construction accounting and job costing software solutions.

* The Top 100 Fastest Growing Technology Companies are ranked
  by revenue growth over the last three years (2016 – 2018).

GP BULLHOUND
Technology Predictions 2019

Technology's transformative effect has touched every corner of today's world. Its commercial, social and political impact has been unprecedented.

At GP Bullhound we are proud to work with the entrepreneurs and the world-leading companies that appreciate technology's potential – and work hard to turn its promise into reality.

Now entering its twelfth year, our Technology Predictions report reflects our optimistic mindset and demonstrates what technology and its leading minds could achieve over the next 12 months.

It has been a year of trials and tribulations for technology as regulators have sought to match its evolution with existing frameworks; yet our report shows that technology does not just move the goalposts, it reshapes the world as we know it. How we bank, shop and the type of money we carry are all covered.

We have identified four of our global trends which particularly relate to the North.

To view the full report, please visit: www.gpbullhound.com/en/research/

DIGITAL BANKING
Continues to Rise

Between 2017 and 2018 there was a 24% increase in digital transactions, with more than two-thirds of millennials in the US using their smartphone as a wallet. This is creating an environment where traditional financial institutions are implementing innovative digital banking solutions, while start-ups grow at a rapid rate due to the demand from venture capitalists to invest in fintech.

EMPLOYEE ENGAGEMENT
Goes High Tech

Recruitment processes, data analytics and capital management are just three areas of HR set to be disrupted by new technology. HR tech could have a major impact on the way teams manage their internal processes, but artificial intelligence used in HR will have to be tuneable in order to avoid institutionalizing the biases it aims to eliminate.

RETAIL TECHNOLOGY
Gets Smarter

Traditional bricks and mortar retail still dominates over e-commerce, making up 88% of global retail purchases. Tech giants and online start-ups are even turning their attention to physical rather than online exclusive retail. A new age of retail is emerging, with the combination of innovative technology and the social dimension consumers enjoy in traditional retail.

ARTIFICIAL INTELLIGENCE
Is The End of Repetition, not the End of Life

The media narrative has often portrayed technology as the end of the white-collar workforce, but like all previous industrial revolutions, humans will adapt to new technologies. Artificial intelligence is set to improve working conditions, create more flexible ways of working, and remove the need for humans to take on time-consuming menial tasks.

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